

## **IRIS MDM Capability**

IRIS utilise our Apple suppliers to enrol devices into the Apple Device Enrollment program which ties into a school chosen MDM platform.

In the past we have sold JAMF and utilised their Jumpstart program to facilitate training and to provide an introduction to the MDM platform.

IRIS engage directly with Seamus Johnston and Francesco Garbellini at JAMF when we have new opportunities and work together with the school to provide them with the information needed to win the business.

IRIS Computing do not have qualified technicians specialising in MDM deployment solutions for Education clients however will continue to utilise the vendors to help scope opportunities and assist with training and deployment services.

As per our business plan IRIS are going to organise a Webex for school IT teams utilising JAMF and Apple Authorised Professional Development facilitators to explain the benefits of an MDM solution and demonstrating how this will make zero touch deployment a seamless and easy process saving time and money for the school allowing them to focus on more time critical tasks.

IRIS is committed to providing great educational outcomes to our clients and by working directly with MDM vendors and the schools, together we can deliver a fantastic Managed Device Service offering.

